



Accelerate Prosperity

An Initiative of the Aga Khan Development Network

A joint enterprise growth accelerator initiative of

Aga Khan Foundation

- Provides governance and strategic programme guidance regionally
- Provides support and oversight for country specific compliance, including legal, financial and donor reporting
- Leads resource mobilisation and partnerships work with development partners and donors

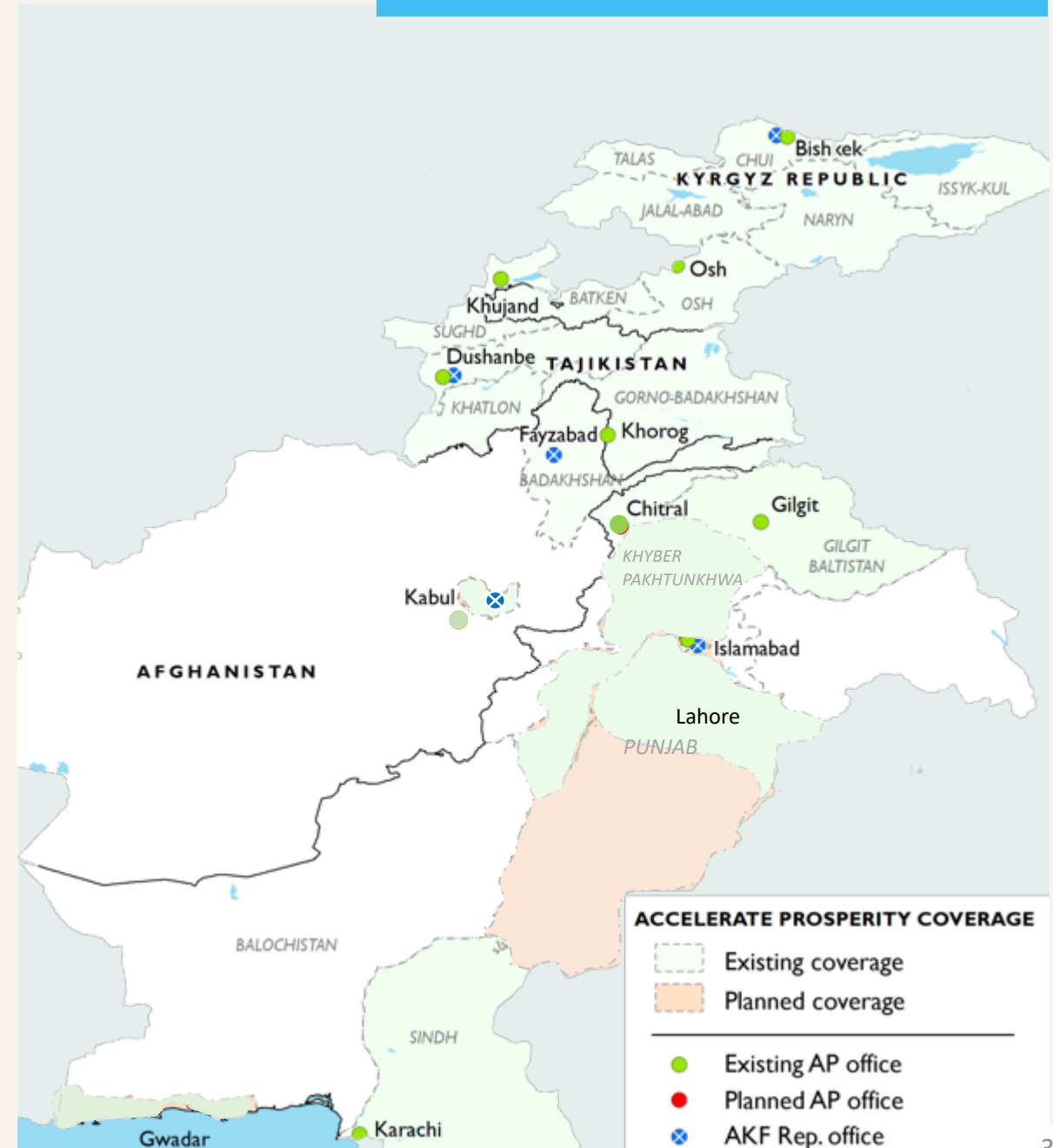
Industrial Promotion Services

- Provides governance and strategic programme guidance regionally
- Leads assessment and oversight of financing / investment activities locally and regionally
- Leverages business networks and knowledge to enhance Accelerate Prosperity's (AP) activities

Where We Work

Accelerate Prosperity is multi-regional covering the following countries:

- **Pakistan:** Gilgit-Baltistan (GB), Khyber Pakhtunkhwa (KPK) especially Chitral, Islamabad, Sindh especially in Karachi, Punjab especially Rawalpindi and Lahore.
- **Tajikistan:** Dushanbe, GBAO, Khatlon and Sughd regions
- **Kyrgyz Republic:** Bishkek, Osh, Naryn, Jalalabad and Issyk-Kul regions
- **Afghanistan:** Kabul and Badakhshan
- **Virtual/ Hybrid Pilots :** Syria, Portugal through Virtual Accelerate, which is a one-stop shop digital solutions developed by AP for incubators and accelerators to run their programs. Hybrid pilots are also being explored in Africa and Uzbekistan.



Core Services

1. Business Incubation

- Tailored ideation, business training, advice, mentorship and coaching on business modelling, marketing, financial modelling, pitch making for pre-revenue startups, small and growing businesses (SGBs).

2. Business Acceleration

- Tailored business training and advice on growth, investment readiness, business planning, management, governance and scaling strategies for post-revenue start-ups and SGBs.

3. Business Financing

- Patient financing or investments up to \$200,000 (up to \$500,000 in exceptional cases) for up to 5-7 years in local currency and on discounted rates.
- Debt and equity-like instruments are deployed.

PROGRAMME COMPONENT

INVESTMENT COMPONENT

Business Receiving Pre Financing TA



4,959

Businesses Received Technical Assistance (TA)



Footprint in Pakistan, Tajikistan, Kyrgyz Republic & Afghanistan

Pilots in Syria and Portugal



1,808 (36%)

Women-led businesses Received TA

Financing Provided by AP



538

Businesses financed



~\$12.54 M (in LCY)

Financing Disbursements by AP



~\$33.29 M (in LCY)

Leverage from Other Sources by Investees



159 (30%)

Women-led businesses

5,488

New Direct FTE Jobs Created
(42% women)

~ \$5.2k (31%)

Average YoY Increase in Revenues

2,727

Total Jobs Created for Youth

1.62m

Clients Reached by the Supported
Businesses

86%

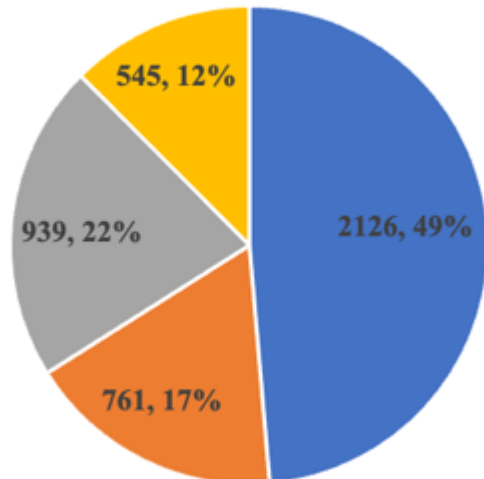
Supported Businesses Reporting
Profitability

83%

Businesses Reporting Improved
Performance as a Result of TA

Achievements to Date | 2017 – 2023 (2)

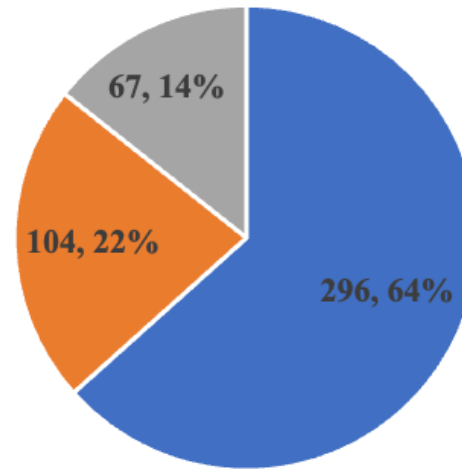
Businesses Receiving Pre Financing TA



Businesses, % of Total

■ Tajikistan ■ Pakistan ■ Kyrgyz Republic ■ Afghanistan

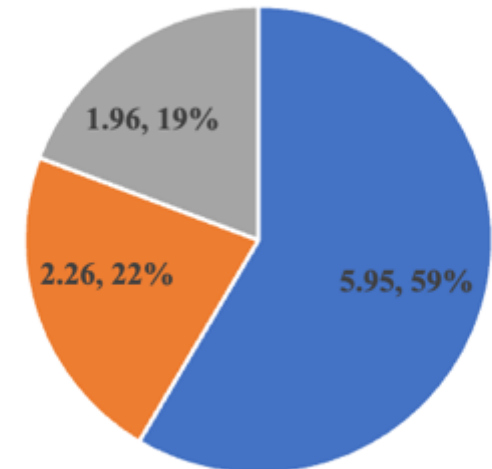
Businesses Financed



Businesses, % of Total

■ Tajikistan ■ Pakistan ■ Kyrgyz Republic

Financing Deployed (\$ million)



\$ Deployed, % of Total

■ Tajikistan ■ Pakistan ■ Kyrgyz Republic



Financing | 2017 - 2023

AP Financing | Gender-wise Disaggregations



AP Financing | Gender-wise Disaggregation

Kyrgyzstan

Pakistan

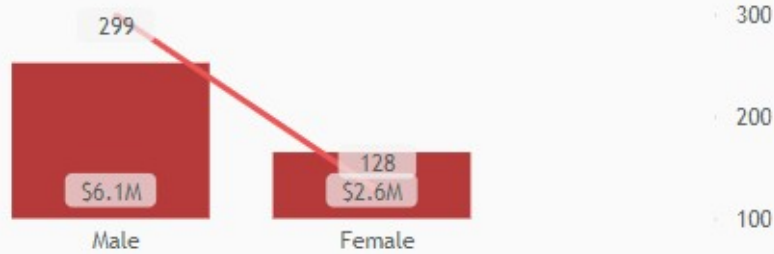
Tajikistan

Female

Male

Investment & Deals by Gender

● Investment ● Deals



Investment by Year & Gender

Gender ● Female ● Male



Year

2016

2017

2018

2019

2020

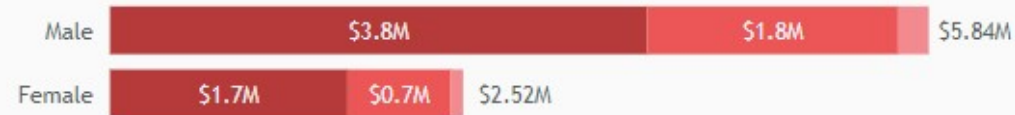
2021

2022

2023

Investment by Gender & Financing Instrument

Financing Instrument ● Debt ● Equity ● Quasi-Equity



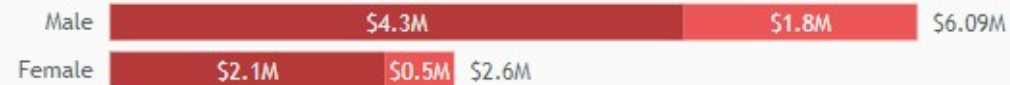
Startups & SGBs Financed by Gender

Type of Business ● SGBs ● Startups



Tier 1 & Tier 2 Investments by Gender

Tier ● Tier 1 ● Tier 2



Investment by Sector & Gender

Gender ● Female ● Male

